

## What people are saying about us

"For VR-Bank Kreis Steinfurt eG, the benefits of the new solution (ALVARA Main Cash Station Software) were evident – a central database for all work stations, the elimination of manual data entry thanks to extensive analyses and reports, among other things. Moreover, we were impressed with the easy operation when preparing electronic booking files and transmitting them to our own booking system."

**Michael Gastmann**

Division Manager Corporate Services/Organization, VR-Bank Kreis Steinfurt eG

"Thanks to ALVARA's expertise and competent support, we were able to fully implement the goals and benefits. We particularly appreciated the support in adjusting/optimizing our processes and the useful features of the ALVARA Interactive Cash Control Platform. Our daily business shows stable operations which led to a positive response and acceptance within the company."

**Robert Leitenmaier**

Organization Department, Stadtparkasse Augsburg

"Standardized, tried and tested as well as independent of cash-in-transit companies – these were the criteria established by Metro's project leaders when awarding the contract for a standardized ordering platform. We were looking for an IT solution which not only understands trade processes in a large-scale enterprise, but one which also should be able to improve control of cash flows and to avoid risks. [...] Metro uses the standardized ALVARA Interactive Cash Control (ICC) Platform which enables customers to always have their cash in clear sight – the money can be traced online at any time; from handing over the cash to the hired cash-in-transit company, through the processing at the Cash Center to the deposit at the Federal Bank. The safe, quick and easy provisioning of the stores with cash can be organized using the ICC platform as well – irrespective of the number of cash-in-transit companies commissioned."

**Stefan Scheiwe**

Director Cash Management, METRO AG

"Whether it is counting, sorting, depositing or supplying cash: thanks to the KÖTTER web portal developed by ALVARA, our cash processing procedures can be controlled and monitored in an optimal way. Practical experience continuously flows into the further development and this is exactly what has characterized the partnership with ALVARA for many years."

**Bernd Jürgens**

CEO, KÖTTER Geld- & Wertdienste GmbH & Co. KG



**ALVARA**  
Cash Management Group



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YOUR CASH IN CLEAR SIGHT.



## Transcending borders

Cash management has been redefined by our solutions. We are constantly seeking to innovate for our clients' benefit.

Our extensive knowledge of the industry enables us to understand and connect the interests of all cash stakeholders in the fields of finance and trade as well as those of the cash-in-transit companies. We create holistic solutions tailored to suit market needs for the benefit of all of our customers in Germany and worldwide.

Using the latest technology and in strategic and proactive cooperation with our customers, we incorporate current market requirements and trends in the development of our products. Maintaining a relation of trust with our clients is what is most important to us.

ALVARA's vision is already reaching way beyond Germany and Europe. And we have even bigger plans!

Bernd Hohlfeld  
Chairman



## Success is not a coincidence

Our creative teams are inspired by cutting-edge technologies. Our innovative working environment is based on continuing qualification, task-related motivation, provision for personal interests and the involvement of all employees in the development of the company.

Milestones along the way:

- Best Cloud Service 2012 – top rank
- The Most Innovative Progress Partner of the Year 2008
- 2008 Security Innovation Award OPDV approval from Sparkassen Informatik-Zentrum for ALVARA Main Cash Station Software
- OPDV approval from Sparkassen Informatik-Zentrum for ALVARA ICC
- OPDV approval for the use of personal data
- Certification of multi-client capability from VÖB Service GmbH
- First CashEDI certification by German Federal Bank for electronic cash orders
- First CashEDI certification by German Federal Bank for electronic deposits
- Additional CashEDI certification for the XML format



## What we can do

All stakeholders face many challenges in managing the cash cycle. Branches of the Federal Bank being shut down, the compulsory electronic order of coins and notes, deposits and pay-outs (CashEDI), new regulations regarding coin and note processing, insurance regulations, the ongoing cross-linking and constant cost pressures are only a few examples.

We accept the challenge and think outside of the box.

Our software development and project management processes guarantee the highest standard of quality in our solutions:

- ALVARA Interactive Cash Control  
– The cash control platform
- ALVARA Main Cash Station Software  
– The solution for financial institutions
- ALVARA Cash Center Software  
– The solution for financial service providers and cash-in-transit companies
- ALVARA Cash Software  
– The solution for retailers
- ALVARA Change Exchange  
– The trade platform for coins
- ALVARA Logistic App

Our clients save time and money, thereby optimizing their revenues while improving the quality of services for their own customers. This is how our software solutions, which are compliant with audit and insurance-related requirements, secure major competitive advantages. The risk in processing is minimized by the high level of automation and new business fields and synergies are developing in the cooperation between financial institutions, retailers and cash-in-transit companies.

## How we do it

We take on board your ideas, suggestions and challenges from conferences such as the ALVARA INNOVATION DAYS and workshops, e.g. BargeldDialog, which take place on a regular basis. We then flexibly tailor our ALVARA solutions to the respective requirements for holistic cash processing. The projects begin with competent consulting, an exact analysis of the initial situation and a definition of goals. To define the goals, we review the processes and identify potential. This optimization is the foundation for the right strategy and a solution tailored to the client's needs.

Together with the client, we plan, implement and introduce the new products.

- Consulting/Beratung
- Software development
- Integration of solutions
- Workshops
- Support

## Who is by our side

Our partnerships are trustworthy, creative and stable:

- Actemium Cegelec GmbH
- German Monetary and Security Services Association (BDGW)
- Federal Association of Mid-Sized Cash-In-Transit Companies (BMWL)
- Bode-Panzer GmbH
- GELDSERVICE AUSTRIA Logistik für Wertgestionierung und Transportkoordination G.m.b.H.
- GS1 Germany GmbH
- Euronet - transact elektronische Zahlungssysteme GmbH
- German Retail Association (HDE)
- Post.Wertlogistik GmbH
- Sautner&Partner GmbH
- SecurePost AG

